

# MANUFACTURING & DISTRIBUTION

## GAIN A COMPETITIVE EDGE.

With over sixty years of experience, our manufacturing and distribution team is exceptionally qualified to offer proactive business advice to manufacturing and distribution organizations. We've built a team of over twenty specialists who know manufacturing and care about your business. We take our core accounting services and blend industry specific services, business consulting, information technology solutions and owner and employee services to provide an advisory role crucial to your success.

### INDUSTRY-BASED SERVICES & CONSULTING

- *inventory capitalization & registration*
- *budgeting & cash flow analysis*
- *breakeven & profitability analysis*
- *lease buy decisions*
- *product costing*
- *capital expenditure payback*
- *benchmarking / profit enhancement*
- *R&D tax credit reviews*
- *overhead & shop rate reviews*

### BUSINESS EVOLUTION CONSULTING

- *succession planning*
- *business valuation*
- *business advisory boards*
- *mergers & acquisitions*
- *expansion & growth financing*
- *buy sell agreements*
- *global outsource consulting*
- *business health checkups*

### INFORMATION TECHNOLOGY SOLUTIONS

- *ERP / business management software solutions*
- *custom application development*
- *Smart Shelter security systems*
- *technology assessment services*

### CORE ACCOUNTING SERVICES

- *entity formation and registration*
- *accounting & payroll services*
- *monthly, quarterly and annual closing assistance*
- *depreciation / cost segregation studies*
- *financial statements: compilation, review & audit*
- *pre year-end tax planning*
- *tax compliance: federal, state & local*
- *corporate tax research & planning*
- *international tax planning*

### OWNER SERVICES

- *personal tax planning and preparation*
- *estate and financial planning*
- *education funding analysis*
- *insurance & long term care analysis*
- *investment portfolio performance reviews*

### EMPLOYEE SERVICES

- *health / benefit plan design*
- *retirement plan design*
- *third party plan administration*
- *incentive / performance based compensation plans*